



eCare Solutions Demonstrates New Features to Scientific Advisory Board

November 21, 2004
Milwaukee, WI

At the biannual Scientific Advisory Board meeting, eCareSolutions, an integrated Health and Productivity Management technology leader, announced several new enhancements to its eCareConnect™ web solutions product and affiliated service offerings.

eCare Solutions announced the addition of HRQ-30, a paper health risk assessment questionnaire, to its award winning web based eCareConnect™ system. Raymond Gavery, MD, Chief Scientific Officer of Health and Wellness Solutions, Inc, parent company of eCare Solutions, demonstrated that when the questionnaire results are loaded into eCareConnect™, the industry leading Personal Health Desktop (PHD)™ is automatically created. The PHD™, with features such as personal medical records, custom health improvement programs, and proprietary risk resolution and disease management guidelines, is each individual's health decision support system. Also created automatically are the Corporate Health Profile reports, including the industry leading web based Predictive Cost Modeling interactive tools.

In addition to using input from the HRQ-30, eCareConnect™ can also integrate data from other health risk assessment tools, allowing employers and risk managers to take advantage of eCareConnect's unique features going forward, without sacrificing their existing historical data. Gavin Quinnies, President of eCare Solutions, illustrated two current projects where eCare Solutions is integrating historical data from other health risk assessment systems so new customers can take advantage of eCareConnect's patient-centric Personal Health Desktop and Corporate Health Profile tools. Several new customers have chosen the new paper HRQ over other paper assessment tools because of the flexibility and integrated methodology eCareConnect provides for future enhancements to Dr. Gavery also introduced upgraded data mining features for the HealtheCoach™ disease management and health promotion module, integrated with eCareConnect. In conjunction with the Corporate Health Profile Predictive Modeling tools, the new data mining tools allow a HealtheCoach mine, track and manage activity data for individuals participating in eCare Solutions' health promotion and disease management programs. Dr. Gavery explained how customers are choosing eCareConnect to improve patient efficacy and operational productivity, and working with the HealtheCoach™ to manage over 50 diseases and lifestyle factors.

Also introduced was the LabLoad feature of eCareConnect's WellCentives™ Bona Fide Wellness and Consumer Driven Programs. Dr. Gavery demonstrated how when laboratory data is loaded into the user's PHD, the results automatically create a

WellCentives™ HealthScore™, providing a web based means by which employers can facilitate incentives. Individuals can also monitor how improvements in areas such as cholesterol, weight and blood pressure can improve their incentives. Used in conjunction with the other lifestyle improvement tools, these programs can be integrated into a consumer driven health reimbursement account program.

eCare Solutions Scientific Advisory Board also welcomed three new members: Mr. David Jewell, RPh, co-founder of Bravell Claims management, (now Merck-Medco), Dr. Raymond Benoit of Geneva, Switzerland, who has served as European Medical directors for organizations Pfizer, Novartis and others, and Ms. Leslie Dixon, Vice Chairman and Vice President of Human Resources of RW Baird Investment Services.

Gavin Quinnies also described several integration and data warehousing projects that will combine diverse customer datasets such as medical claims, pharmacy, clinical, worker's compensation, health savings, and other benefit data.

Dr. Gavery updated the group on the progress of the first ever study on health infomediaries jointly facilitated by the University of Texas and the University of Wisconsin-Milwaukee (UWM) involving the use of eCareConnect. Dr. Gavery stated he expects well over 10,000 individuals will participate in the study from diverse employer groups such as county and federal government, public and private hospitals, retail, manufacturing, education, and service organizations. Dr. Lambrecht, Dean of the UWM College of Health Sciences, told the group that eCareConnect was chosen in February for a number of multi year studies because of its unique breadth and depth of features for individual, corporate, and public health risk management and population health management.

John Dawson, Vice President and Actuary for Willis Group Holdings, shared with the group his recent review of some competitive systems, stating how eCareConnect has many advanced and unique features.

Diane Dappern, RN, President of Broadway Health Clinic, stated that the addition of the paper HRA will help in her work with the non-English speaking patients and manufacturing employees that frequent her inner city clinic. Michael Erdmann, Chief of Staff of the Zablocki VA hospital, stated how ethnicity considerations are important for health risk assessments, and how eCareConnect does an excellent job in both the online and paper based versions.

Dr. Finkler, Chair of Economics at Lawrence University stated that eCareConnect's flexibility and enhancements shared at the meeting make it one of the most flexible and broad set of tools for employers of all types, and that there are features for the most simple to the most sophisticated wellness program. Dr. Finkler is a Robert Wood Johnson Healthcare Fellow.

About eCare Solutions and Health and Wellness Solutions

eCare Solutions Inc,
250 S. Main Street, Thiensville WI 53092
ph. 262.236.4056 x 226 cell 262-255-9545 fax 262-236-4082
www.ecaresolutionsinc.com

Health and Wellness Solutions, Inc was founded by physicians and risk management professionals to bring methods proven to work in their practice to employers, helping them improve employee health and reduce health plan costs through comprehensive wellness and preemptive intervention services. The eCare Solutions technology division was formed to develop sophisticated population health management tools. eCareConnect is a comprehensive consumer centric and evidence based Health and Productivity Management System that enables consumers to take charge of their health and reduce the costs of healthcare for employers. eCareConnect is used as part of a comprehensive population health management, wellness and disease management program for employers, disease management firms and wellness professionals. Health and Wellness Solutions serves fully insured and self funded employers in all industries including healthcare, manufacturing, service, education, government, non-profit, and technology. eCare Solutions provides technology services and health and productivity management knowledgeware for employers, benefit brokers, insurance, healthcare, wellness, disease management and consulting firms.

For more information contact :
Gavin Quinnies, eCareSolutions, Health & Wellness Solutions, Inc.
gquinnies@ecaresolutionsinc.com
www.ecaresolutionsinc.com
262-236-4056